



APPROVED BUDGET

FY 2008

SONOMA VALLEY HEALTH CARE DISTRICT
STATEMENT OF REVENUES AND EXPENSES
Fiscal Years 2006 to 2007 versus Proposed Budget 2008
(In Thousands)

	FY 2006	July-February PROJECTED FY 2007	FORECAST FY 2008	Variance	% Incr/(Decr)
NET REVENUES:					
ACUTE	14,747	14,025	14,373	347	2.5%
SKILLED NURSING	2,787	3,649	3,367	(282)	-7.7%
OUTPATIENT	13,092	13,296	13,881	585	4.4%
HOME CARE	1,836	1,967	1,964	(3)	-0.2%
EMERGENCY	5,012	6,433	6,682	250	3.9%
SUB-TOTAL	37,474	39,370	40,267	897	2.3%
UNCOLLECTIBLE ACCTS	(1,247)	(1,103)	(1,200)	(98)	8.8%
COMMUNITY BENEFIT	(816)	(1,589)	(1,080)	509	-32.1%
CAPITATION	1,197	1,255	1,348	93	7.4%
TOTAL NET PATIENT SERVICES REVENUE	36,607	37,933	39,335	1,402	3.7%
OTHER OPERATING REVENUE	202	284	210	(74)	-26.1%
TOTAL NET REVENUES	36,809	38,218	39,545	1,327	3.5%
EXPENSES:					
SAL & WAGES, PTO & PRO FEES AGENCY	22,253	23,173	23,541	368	1.6%
PROPOSED SALARY INCREASES	0	0	885	885	***
EMPLOYEE BENEFITS	3,382	3,903	4,345	442	11.3%
TOTAL PEOPLE COSTS	25,635	27,076	28,771	1,695	6.3%
PROFESSIONAL FEES MEDICAL & OTHER	1,520	1,332	1,287	(45)	-3.3%
TOTAL SUPPLIES	4,941	5,125	5,401	277	5.4%
PURCHASED SERVICES	2,495	2,704	2,751	47	1.7%
DEPRECIATION	1,252	1,105	1,260	156	14.1%
UTILITIES	781	718	735	17	2.3%
INSURANCE	416	467	504	37	8.0%
INTEREST	334	306	313	7	2.2%
EDUC/TRAVEL AND OTHER EXPENSES	911	801	865	64	8.0%
CONTINGENCY	0	0	0	0	***
TOTAL EXPENSES	38,285	39,634	41,888	2,254	5.7%
INCOME (LOSS) FROM OPERATIONS	(1,476)	(1,416)	(2,343)	(927)	65.4%
NON-OPERATING GAINS (LOSSES):					
INTEREST INCOME AND OTHER	284	186	235	49	26.6%
FUNDRAISING EXPENSE	(384)	(234)	(176)	58	-24.8%
DONATIONS	1,935	885	500	(385)	-43.5%
TAX ASSESSMENT REVENUE	2,027	2,039	3,000	961	47.1%
PHYSICIAN PRACTICE SUPPORT	(931)	(832)	(654)	178	-21.4%
TOTAL NET NON-OPERATING REVENUE	2,932	2,044	2,905	861	42.1%
NET INCOME	1,456	628	562	(66)	-10.6%
NET INCOME (LOSS)	1,456	628	562	(66)	-10.6%

**Sonoma Valley Hospital
FY'2008 Forecast Cash Flow Projections**

Projected Cash Balance at July 1, 2007:		\$ 1,500,000
Net Income	\$ 562,000	
Add: SVH Depreciation & Amortization	1,252,000	
Cash generated	<u>1,814,000</u>	
Uses		
Long term debt payments	(1,439,000)	
Proposed Capital Budget Expenditures	<u>(500,000)</u>	
Total Uses	(1,939,000)	
Net decrease .	<u><u>\$ (125,000)</u></u>	(125,000)
Huffman debt repayment		13,000
New Hospital Costs		<u>-</u>
Projected Cash Balance at June 30, 2008 prior to issues discussed below:		\$ 1,388,000
Increase to Surg Call to \$750/day		(91,250)
Increase Hospitalist Exp to Market		(219,000)
Adjusted Projected Cash Balance at June 30, 2008:		<u><u>1,077,750</u></u>

**SONOMA VALLEY HEALTH CARE DISTRICT
 FY 2008 BUDGET PROPOSAL
 ACTIVITY MEASURES**

	FY 2006 Actual	FY 2007 Budgeted	Jul-Feb FY 2007 Annualized	FY 2008 Forecast
DISCHARGES				
ACUTE	1,751	1,728	1,625	1,625
SNF	422	430	404	404
TOTAL	2,173	2,158	2,028	2,029
PATIENT DAYS				
ACUTE	6,393	6,323	6,050	6,076
SNF	6,189	7,300	6,336	6,265
TOTAL	12,582	13,623	12,386	12,341
OCCUPIED BEDS				
ACUTE	17.5	17.3	16.6	16.6
SNF	17.0	20.0	17.4	17.1
TOTAL	34.5	37.3	34.0	33.7
TOTAL FTE'S				
ACUTE	306.1	301.3	304.9	310.3
SNF	23.9	25.1	24.4	25.1
TOTAL	330.0	326.4	329.3	335.4
AVG LENGTH OF STAY				
ACUTE	3.7	3.7	3.7	3.7
SNF	14.7	17.0	15.7	15.5
OTHER STATISTICS				
SURGERY CASES	1,988	2,026	1,862	1,861
DELIVERIES	257	258	237	243
EMERGENCY ROOM VISITS	9,576	9,201	9,801	9,908
HOME CARE PATIENTS	818	809	789	748
CAPITATION MEMBER MONTHS				
COMMERCIAL	11,631	11,196	11,820	12,744